

## MODERN MILITARY SPONSORSHIP PROPOSAL

As the nation's largest organization of LGBTQ+ service members, military spouses, veterans, their families, and allies, Modern Military provides a united voice for the LGBTQ+ military and veteran community. Modern Military works to uphold and expand LGBTQ+ civil rights progress through education, advocacy, support networks, and discrimination tracking.

Our mission is to educate, advocate, and champion for the rights and well-being of LGBTQ+ service members, veterans, and their families as well as people living with HIV.

We envision an inclusive and equitable military environment where every member of the LGBTQ+ and HIV-positive community is respected, valued, and empowered to thrive.

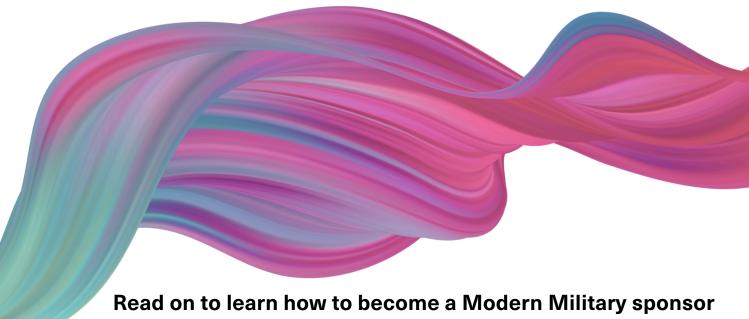
The military and LGBTQ+ communities are two of the most brand-loyal communities. 94% of military personnel say they have a positive impression of brands that support the military and 76% of LGBTQ+ people say they are likely to buy from an LGBTQ+ friendly brand.

Building a More Inclusive Future for America's Heroes

#### **MEDIA REACH**

#### **ORGANIC SHARED & OWNED**

- 42,600+ email subscribers and 60,100+ email audience
- 64 private Facebook groups with 16,500+ members
- Facebook, Instagram, LinkedIn, and Twitter social media followers: 88,800+
- Facebook and Instagram quarterly social media reach: 48,300+
- Annual website visitors: 25,000+
- Modern Military Magazine readers: 1,987 readers in the first 3 weeks of releasing our new online format on Readz. Visitors top locations are Virginia, Washington, Texas, Oregon, and California.
- Our current Facebook audience is 54% women and 46% men with the majority between the ages of 25-54 years of age.
- Our current Instagram audience is 41% women and 59% men with the majority between 25-44 years of age. Our top cities are New York, San Diego, San Antonio, Washington D.C., and Los Angeles.



Read on to learn how to become a Modern Military sponsor Sponsorship levels include:

Champion (1 available)

Vanguard (1 available)

Sentinel (2 available)

Citadel (2 available)

Solidarity365 (4 available)

Pride Sustainer (3 available)

Unity Sustainer (9 available, 3 per season)

Program Ally (12 available, 3 per program)



### CHAMPION MARKETING & VISIBILITY

#### **Modern Military Magazine**

- Editorial article (1)
- Magazine recognition full page (4)

#### **Modern Military Newsletter**

- Logo or name within newsletter (6)
- Logo or name within Modern Military Weekend Briefing (6)

#### **Annual Discrimination Report**

- · Logo on annual discrimination report
- Name in press release, emails, and social media posts

#### **Rainbow Shield**

- Recognition as Rainbow Shield sponsor with clickable logo on program page
- Logo on Rainbow Shield emails

#### **Special Events**

- Select special event naming rights (Modern Military and Company present Event)
- Clickable logo on selected special event page (12 months)
- Logo on selected special event emails and social media posts
- Logo included on Pride t-shirts

#### Website

- Clickable logo on partnership page (12 months)
- Logo on printable Modern Military coloring page
- Opportunity to write an Op-Ed or article on issue areas impacting the Modern Military community (1)

#### **Social Media**

- Logo on Facebook cover images (4)
- Sponsor appreciation recognition with post tags on Facebook, Instagram, and LinkedIn (5/each platform)

#### Other

- Logo on Modern Military's step and repeat
- · Logo on volunteer-t-shirts
- Mention in Modern Military's annual update video



\$100,000 SPONSORSHIP



- One Rainbow Shield training for up to 30 participants
- Underwriting for 10 Rainbow Shield participant seats

#### **Special Events**

- Opportunity to host and make remarks at selected Modern Military special event
- Opportunity to host a webinar on issue areas important to Modern Military's community
- Invitation to walk in Capital Pride Parade with Modern Military (10 participants)
- Invitation to share collateral materials at Modern Military's Capital Pride Festival table

#### **Hometown Hero and Shining Star**

Sponsorship of Hometown Heroes and/or Shining Stars (6)

#### **Other**

- Opportunity to help design volunteer-t-shirts
- Opportunity to co-brand an item in the Modern Military shop
- Invitation to attend advocacy days, webinars, and other networking events
- Invitation for employees to participate in volunteer activities
- 20% discount in Modern Military shop
- First right of refusal (sponsorship must be renewed and in place by July 31st)



\$100,000 SPONSORSHIP

# CHAMPION NATIONAL GALA

#### **Tickets**

• 10 tickets to attend the National Gala, VIP reception, and after-party

#### Recognition

- Opportunity to include a promotional item in the gala gift bags
- Opportunity to share information at gala tables
- Invitation to present a speaker or award at the gala
- 30-second video at gala or inclusion within Modern Military's video
- Recognition as VIP Reception sponsor
- · Recognition by emcee at gala

#### **Visibility**

- Logo and full page visibility in Gala program
- Name and/or logo on print and digital gala media
- Logo on gala table tents, cocktail napkins, and entrance signage



\$100,000 SPONSORSHIP

### VANGUARD MARKETING & VISIBILITY

#### **Modern Military Magazine**

- Editorial article (1)
- Magazine recognition full page (4)

#### **Modern Military Newsletter**

- Logo or name within newsletter (4)
- Logo or name within Modern Military Weekend Briefing (4)

#### **Annual Discrimination Report**

- Logo on annual discrimination report
- Name in press release, emails, and social media posts

#### **Special Events**

- Special event naming rights (Modern Military and Company present Event)
- Clickable logo on selected special event page (12 months)
- Logo on selected special event emails and social media posts
- Logo included on Pride t-shirts

#### Website

- Clickable logo on partnership page (12 months)
- Logo on printable Modern Military coloring page
- Opportunity to write an Op-Ed or article on issue areas impacting the Modern Military community (1)

#### **Social Media**

- Logo on Facebook cover images (2)
- Sponsor appreciation recognition with post tags on Facebook, Instagram, and LinkedIn (3/each platform)

#### Other

- · Logo on Modern Military's step and repeat
- Logo on volunteer-t-shirts
- Mention in Modern Military's annual update video



\$80,000 SPONSORSHIP

### VANGUARD CORPORATE ENGAGEMENT

#### **Rainbow Shield**

- One Rainbow Shield training for up to 20 participants
- Underwriting for 10 Rainbow Shield participant seats

#### **Special Events**

- Opportunity to host and make remarks at selected Modern Military special event
- Opportunity to host a webinar on issue areas important to Modern Military's community
- Invitation to walk in Capital Pride Parade with Modern Military (8 participants)
- Invitation to share collateral materials at Modern Military's Capital Pride Festival table

#### **Hometown Hero and Shining Star**

Sponsorship of Hometown Heroes and/or Shining Stars (3)

#### **Other**

- Invitation to attend advocacy days, webinars, and other networking events
- Invitation for employees to participate in volunteer activities
- 20% discount in Modern Military shop
- First right of refusal (sponsorship must be renewed and in place by July 31st)





# VANGUARD NATIONAL GALA

#### **Tickets**

• 8 tickets to attend the National Gala, VIP reception, and after-party

#### Recognition

- Opportunity to include a promotional item in the gala gift bags
- Opportunity to share information at gala tables
- Invitation to present a speaker or award at the gala
- 15-second video at gala or inclusion within Modern Military's video
- · Recognition as After Party sponsor
- · Recognition by emcee at gala

#### **Visibility**

- Logo and full page visibility in Gala program
- Name and/or logo on print and digital gala media
- Logo on gala table tents and entrance signage



\$80,000 SPONSORSHIP

### SENTINEL MARKETING & VISIBILITY

#### **Modern Military Magazine**

- Magazine recognition full page (2)
- Magazine recognition pop up/ slide / video (2)

#### **Modern Military Newsletter**

- Logo or name within newsletter (4)
- Logo or name within Modern Military Weekend Briefing (4)

#### **Special Events**

- Special event presenting rights (Event presented by)
- Logo on selected special event page (12 months)
- Logo on selected special event emails and social media posts
- Logo included on Pride t-shirts

#### Website

- Clickable logo on partnership page (12 months)
- Logo on printable Modern Military coloring page
- Opportunity to write an Op-Ed or article on issue areas impacting the Modern Military community (1)

#### **Social Media**

- Logo on Facebook cover images (1)
- Sponsor appreciation recognition with post tags on Facebook, Instagram, and LinkedIn (3/each platform)

#### Other

- Logo on volunteer-t-shirts
- Mention in Modern Military's annual update video



\$60,000 SPONSORSHIP

### SENTINEL CORPORATE ENGAGEMENT

#### **Rainbow Shield**

- One Rainbow Shield training for up to 20 participants
- Underwriting for 10 Rainbow Shield participant seats

#### **Special Events**

- Opportunity to host and make remarks at selected Modern Military special event
- Invitation to walk in Capital Pride Parade with Modern Military (6 participants)
- Invitation to share collateral materials at Modern Military's Capital Pride Festival table

#### **Hometown Hero and Shining Star**

Sponsorship of Hometown Heroes and/or Shining Stars (3)

#### **Other**

- · Invitation to attend advocacy days, webinars, and other networking events
- Invitation for employees to participate in volunteer activities
- 20% discount in Modern Military shop
- First right of refusal (sponsorship must be renewed and in place by July 31st)

#### **NATIONAL GALA**

#### **Tickets**

6 tickets to attend the National Gala, VIP reception, and after-party

#### Recognition

- Opportunity to include a promotional item in the gala gift bags
- Invitation to present a speaker or award at the gala
- 15-second video at gala or inclusion within Modern Military's video
- Recognition as Awards Ceremony sponsor
- · Recognition by emcee at gala

#### **Visibility**

- Logo and half page visibility in Gala program
- Clickable logo on Gala page
- Logo on gala table tents and entrance signage



\$60,000 SPONSORSHIP

### CITADEL MARKETING & VISIBILITY

#### **Modern Military Magazine**

- Magazine recognition full page (2)
- Magazine recognition pop up/ slide / video (2)

#### **Modern Military Newsletter**

Logo or name within Modern Military Weekend Briefing (4)

#### **Special Events**

- Selected special event sponsorship (Event sponsored by)
- Logo on the selected special event page
- Logo on selected special event emails and social media posts
- Logo included on Pride t-shirts

#### Website

- Clickable logo on partnership page (12 months)
- Logo on selected special event page (12 months)
- Logo on printable Modern Military coloring page

#### **Social Media**

 Sponsor appreciation recognition with post tags on Facebook, Instagram, and LinkedIn (3/each platform)

#### **Other**

- Logo on volunteer-t-shirts
- Mention in Modern Military's annual update video



\$40,000 SPONSORSHIP

### CITADEL CORPORATE ENGAGEMENT

#### **Rainbow Shield**

- One Rainbow Shield training for up to 15 participants
- Underwriting for 5 Rainbow Shield participant seats

#### **Special Events**

- Opportunity to host and make remarks at selected Modern Military special event
- Invitation to walk in Capital Pride Parade with Modern Military (4 participants)

#### **Other**

- Invitation to attend advocacy days, webinars, and other networking events
- Invitation for employees to participate in volunteer activities
- 15% discount in Modern Military shop

#### **NATIONAL GALA**

#### **Tickets**

6 tickets to attend the National Gala, VIP reception, and after-party

#### Recognition

- Opportunity to include a promotional item in the gala gift bags
- · Recognition by emcee at gala

#### **Visibility**

Logo and quarter page visibility in Gala program

Clickable logo on Gala page

· Logo on entrance signage



\$40,000 SPONSORSHIP



#### Modern Military Magazine

Magazine recognition - pop up / slide / video (2)

#### **Modern Military Newsletter**

• Name within Modern Military Weekend Briefing (4)

#### **Program**

Logo on selected program webpage (12 months)

#### Website

- Clickable logo on partnership page (12 months)
- Logo on printable Modern Military coloring page

#### **Social Media**

 Sponsor appreciation recognition with post tags on Facebook, Instagram, and LinkedIn (3/each platform)

#### **Email Communications**

Logo on selected program emails

#### **Other**

Logo on selected program collateral (12 months)



\$20,000 SPONSORSHIP

### SOLIDARITY365 CORPORATE ENGAGEMENT

#### **Rainbow Shield**

One Rainbow Shield training for up to 10 participants

#### **Special Events**

• Invitation to walk in Capital Pride Parade with Modern Military (2 participants)

#### **Other**

- Invitation to attend advocacy days, webinars, and other networking events
- Invitation for employees to participate in volunteer activities
- 15% discount in Modern Military shop

#### **NATIONAL GALA**

#### **Tickets**

4 tickets to attend the National Gala, VIP reception, and after-party

#### **Visibility**

- Name in Gala program
- Name on Gala page
- Name on entrance signage



### PRIDE SUSTAINER MARKETING & VISIBILITY

#### **Modern Military Magazine**

Magazine recognition - tower / standard (2)

#### **Modern Military Newsletter**

• Name within Modern Military Weekend Briefing (4)

#### World Pride

- Name included on Pride t-shirts
- Invitation to walk in Capital Pride Parade with Modern Military (2 participants)
- Invitation to attend World Pride events hosted by Modern Military
- Clickable logo on Pride special event page (12 months)
- Name included on World Pride emails and social media posts

#### Website

Name on partnership page (12 months)

#### **Social Media**

 Sponsor appreciation recognition with post tags on Facebook, Instagram, and LinkedIn (1/each platform)

#### CORPORATE ENGAGEMENT

#### Other

- Rainbow Shield training for 4 participants
- Invitation to attend advocacy days, webinars, and other networking events
- Invitation for employees to participate in volunteer activities
- 10% discount in Modern Military shop

#### **NATIONAL GALA**

#### **Tickets**

2 tickets to attend the National Gala, VIP reception, and after-party

#### **Visibility**

- Name in Gala program
- · Name on Gala page
- Name on entrance signage



\$8,500 SPONSORSHIP

### UNITY SUSTAINER MARKETING & VISIBILITY

#### **Modern Military Magazine**

Magazine recognition - tower / standard (2)

#### **Modern Military Newsletter**

Name within Modern Military Weekend Briefing (4)

#### **Special Events**

- · Name included on Pride t-shirts
- Logo on selected season special event page
- Name on selected season emails and social media posts

#### Website

Name on partnership page (12 months)

#### **Social Media**

 Sponsor appreciation recognition with post tags on Facebook, Instagram, and LinkedIn (1/each platform)

#### CORPORATE ENGAGEMENT

#### **Special Events**

Invitation to attend selected season Modern Military special events

#### **Other**

- Rainbow Shield training for 4 participants
- Invitation to attend advocacy days, webinars, and other networking events
- Invitation for employees to participate in volunteer activities
- 10% discount in Modern Military shop

#### **NATIONAL GALA**

#### **Tickets**

2 tickets to attend the National Gala, VIP reception, and after-party

#### **Visibility**

- Name in Gala program
- Name on Gala page



\$5,000 SPONSORSHIP

### PROGRAM ALLY MARKETING & VISIBILITY

#### **Modern Military Newsletter**

Name within Modern Military Weekend Briefing (2)

#### Website

- Name on partnership page (12 months)
- Name on selected program webpage (12 months)

#### **Social Media**

 Sponsor appreciation recognition with post tags on Facebook, Instagram, and LinkedIn (3/each platform)

#### **Email Communications**

· Name on selected program emails

#### **Other**

Name on select program collateral (12 months)

#### CORPORATE ENGAGEMENT

#### **Other**

- Rainbow Shield training for 2 participants
- Invitation to attend advocacy days, webinars, and other networking events
- Invitation for employees to participate in volunteer activities
- 10% discount in Modern Military shop



\$2,000 SPONSORSHIP

### SECURE YOUR SPONSORSHIP Champion (\$100,000): 1 available Vanguard (\$80,000): 1 available **Sentinel** (\$60,000): 2 available **Citadel (\$40,000): 2 available** Solidarity365 (\$20,000): 4 available/annual **Pride Sustainer (\$8,500): 3 available/summer** Unity Sustainer (\$5,000): 9 available, 3/season Program Ally (2,000): 12 available, 3/program SPONSORSHIP FORM Name Title \_\_\_\_\_ Secondary Point of Contact Secondary POC Title Company/Organization Address City, State, Zip Code \_\_\_\_\_ Phone \_\_\_\_\_ Email \_\_\_\_\_\_

#### **PAYMENT METHODS**

Checks can be made payable to Modern Military Association of America and mailed to 1725 I (Eye) Street NW, Suite 300, Washington D.C. 20006.

How you would like to be recognized in print

For bank transfers, contact info@modernmilitary.org for ACH routing information.

